

New order wins continue; Suzlon bags 105 MW Turnkey orders

- Suzlon Won orders totalling 105 MW to be executed in Andhra Pradesh, Gujarat, Karnataka, Madhya Pradesh & Tamil Nadu
- Suzlon to install 50 wind turbines of the robust S9X product suite for various SMEs & public sector undertakings

23rd September 2015 India: The Suzlon Group, one of the leading wind turbine manufacturer, today announced that it has been awarded orders for a combined capacity of 105 MW. These orders have been bagged from a mix of SME customers & PSU customers in this quarter. Suzlon will install a total of 50 WTGs (Wind Turbine Generators) of its proven 2.1 MW product platform in the key windy states of India.

Under the scope of agreement, Suzlon will supply its robust multi-megawatt S95-90m, S97- 90m, S97-120m WTGs and will leverage on its turnkey wind solutions expertise to oversee the project operations from start to end. This also includes its best in class Life Cycle Asset Management. The innovative S9X series product portfolio is designed to optimally harness the available wind resources and deliver higher energy, productivity, improved serviceability and higher ROI to customers. The projects will be located across Andhra Pradesh, Gujarat, Karnataka, Madhya Pradesh and Tamil Nadu.

Suzlon Group is aligned to the vision of Make in India and Nation's Energy security. Many of these orders have been placed by SMEs for captive usage thus enabling them to freeze their long term captive power cost and incur substantial savings. Suzlon endeavours to bring down the cost of energy and provide clean and affordable energy for all.

Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Group said, "The increased focus and investment in wind energy is a testament of Suzlon's endeavour in providing customer centric turnkey solutions. The S9X series is specifically designed for low wind speed sites. These new project wins from diverse customer segments reaffirms Suzlon's capabilities in providing 'concept to commissioning' solutions across regions".

Speaking on the new order wins, Mr Tulsi Tanti, Chairman – Suzlon Group, said: *"We continue to have a strong focus on the Indian market as it offers a favorable renewable energy environment especially now with Government's clear thrust on clean energy. We will leverage our state of the art manufacturing facilities across India, best in class services and technological edge to ensure delivery excellence. Suzlon is best positioned to capitalize this opportunity with our over 17 years of sustained market leadership and technology edge. We will continue to partner with our clients to contribute*



towards enhancing India's renewable energy portfolio. We are confident that our business will add value to the energy security needs of our country."

About Suzion Group:

The Suzlon Group is a leading wind turbine manufacturer in India having a global presence extending across Asia, Australia, Europe, Africa and North and South America. With over two decades of operating history, the Group has cumulative installations of over 14 GW of wind energy capacity, operations across 19 countries, a workforce of over 7000 and a vertically integrated, low-cost manufacturing base and strong in-house R&D set up in Germany, Netherlands, Denmark and India. Suzlon has over 8600 MW of cumulative installations in India which is the largest in the country. The Group – headquartered at Suzlon One Earth in Pune, India – comprises Suzlon Energy Limited and its subsidiaries. www.suzlon.com

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